

# Distribution, Transportation, and Logistics Update

## Transaction Overview

Industria Partners LLC is pleased to announce the sale of Interwest Distribution Company ("Interwest") to American Pacific Group, a California based private equity firm. Industria Partners acted as the strategic advisor to Interwest for the transaction.

Founded in 1982 and based in Denver, Colorado, Interwest distributes films to the western United States for automotive shops and commercial and residential buildings. Interwest distributes paint-protection films, car wraps, window tints, and related products to its automotive customers and energy efficiency control, security, and decorative films to its building window installer customer base.



Has been acquired by



*The undersigned acted as the strategic advisor to Interwest*



Specialty Distribution

*"The Industria team was first class to work with from start to finish. They gave me and my management team the confidence and clarity to focus on building our business while we found the right partner for our next stage of growth. Industria understands distribution and the challenges and opportunities companies like mine face in today's market. Their advice and analysis made this process as smooth as possible, and together we achieved an outstanding outcome."*

**- Hugh Bernardi, Owner & CEO, Interwest Distribution Company**

Since our founding in 2016, Industria has remained active in the distribution, transportation, and logistics markets, advising over 10 distribution and logistics clients across the US. Please feel free to contact anyone on the Industria team. We welcome the opportunity to discuss market insights gained from this process.

Industria Partners provides focused strategic advisory services to distribution and logistics companies at every point across the business cycle. Through industry connectivity, transaction experience, and expert execution, Industria delivers superior outcomes to our clients.

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